

Martin Luther King Jr. Day of Service Grant Competition Technical Assistance Call Transcript  
May 14, 2015

Operator:

Welcome and thank you for standing by. At this time all participants will be on a listen only mode until the question and answer session of today's call. At that time you can press \* 1 to ask a question from the phone lines. I'd also like to inform the parties that today's call is being recorded. If you have any objections, you may disconnect at this time. I'd now like to turn the call over to Miss Patti Stengel. Thank you.

Patti Stengel:

Thank you very much. This is our technical assistance call for the 2015 competition for the Martin Luther King Jr. Day of service competition. You will find power point slides on the competition website if you'd like to follow along. You can go ahead and open those. I will be giving you a lot of information though, so if you're not in front of a computer, don't panic, you can always go back and view those slides at a later time. We will be posting audio recording of this at a later time as well. I am joined in the room with Alicia Wilson and John Greenhaugh from our Office of General Counsel as well as Cynthia Dudzinski from our Office of Grants Policy and Operations. This is Patti Stengel with our Chief of Program Operations Office here at the Corporation for National and Community Service. Again, if you happen to be in front of a computer, you can find the power point slides at our website, [www.nationalservice.gov/mlknofa](http://www.nationalservice.gov/mlknofa). If you scroll down to the very bottom of that website, you'll see a link that says 'technical assistance power point slides' and that's where you'll find the power point that I'll be going through today. But again, don't panic if you don't have computer access at the moment.

During this call I will provide a very brief overview of the Corporation for National and Community Service or (CNCS) to give you some context for this competition. Then I will review the highlights of the Notice of Funding and I'll also share some of the resources available to you on the competition website, which is, as I mentioned previously [nationalservice.gov/mlknofa](http://nationalservice.gov/mlknofa) and then at the end of the call we'll open up the lines to answer some questions you might have at this time.

Moving on to slide 3. First, a brief overview of CNCS. The mission of the Corporation for National and Community Service is to improve lives, strengthen communities, and foster civic engagement through service and volunteering. We accomplish this through our programs: AmeriCorps, Senior Corps, the Social Innovation Fund, and the Volunteer Generation Fund. We also foster civic engagement through national days of service like September 11<sup>th</sup> and Martin Luther King Jr. Day of Service. You can learn more about these programs by visiting our website: [www.nationalservice.gov](http://www.nationalservice.gov)

Moving on to slide 4. I will go over the highlights of the Notice of Funding during this call. Keep in mind that these are only the highlights. Listening to this webinar is not a substitute for reading the entire Notice of Funding in detail as well as the grant application instructions, frequently asked questions document, which is updated periodically throughout the time this competition is open, and other technical assistance resources, which are all found on the competition website.

There are two key dates associated with this Notice that I want you to be aware of. You'll find those on slide 5. The due date for the Notice of Intent to Apply is tomorrow, Friday, May 15, 2015. The Notice of Intent to Apply is not required, but it is highly encouraged. Send your Notice of Intent to apply to [MLKgrants@cns.gov](mailto:MLKgrants@cns.gov). We ask that you include the name of the applicant organization, address, contact person, email address and phone number in your Notice of Intent to Apply.

Applications are due no later than Tuesday, June 2, at 5:00pm Eastern time. We ask that you send your notice of intent to apply because it does help us in planning for this grant application review, that's why it's not required but is highly encouraged, it just helps us in planning purposes.

Moving on to slide 6. This is where you'll see a list of the organizations that are eligible to apply for these funds. Organizations that have been convicted of a federal crime or that engage in lobbying activities are not eligible to apply. Previously receiving federal funding is not a prerequisite for submitting an application for this competition.

Those eligible include

- public or private nonprofit organizations
- Institutions of higher education
- Government entities within states or territories
- Local government
- Government-recognized veteran service organizations
- Labor organizations
- Partnerships and consortia and
- Indian tribes

On slide 7, I want you to keep in mind that there is an eligibility note included in the NOFA on pages 3-4. It's the first paragraph under the eligibility section. So, if you don't have the slides in front of you, I really encourage you to go back to the notice of funding and read the eligibility section in detail. Applicants should clearly demonstrate that they meet this requirement and it should be described in the application in detail through the narratives and specifically in the geographic service area section of the application when you submit it in eGrants.

This eligibility criteria is described in the Frequently Asked Questions document:

Applications awarded must have either:

- Multi-state, nationally focused: projects in 10 or more states
- Comprehensive regional: projects in 10 or more locations involving multiple (more than 1) states

Moving on to slide 8. The following list of requirements apply to this competition. Please ensure that you consider these when determining whether to apply to this NOFA.

First, grants awarded will support activities that demonstrate opportunities to engage new and diverse groups.

Next, identify and invest in community solutions, especially solutions that address improving economic opportunities.

These grants will leverage public-private partnerships.

Additionally, these grants will increase the impact of national service on community needs in communities served by CNCS-supported programs.

Moving on to slide 9. Additionally, these grants need to ensure that activities focus on the Martin Luther King, Jr. holiday and provide opportunities to connect to service beyond the holiday. This means that the activities need to occur primarily on or very close to Martin Luther King Jr. day.

Activities need to reflect the life and teaching of Martin Luther King, Jr., and expand the impact of Martin Luther King Service Day activities from one year to the next and finally, activities need to provide support and/or facilitate access to services and resources that contribute to improved educational outcomes for economically disadvantaged people.

Moving on to slide 10. Priority consideration will be given to those applicants that have a disability inclusion plan to ensure that people with disabilities are among those serving at their Martin Luther King Day of Service event. The disability inclusion plan should be clearly described in the selection criteria.

Note that including this priority consideration does not necessarily guarantee funding for your application.

Moving on to slide 11. CNCS prioritizes grant-making in programs addressing one or more of the six CNCS Focus Areas: which are Disaster Services, Economic Opportunity, Education, Environmental Stewardship, Healthy Futures, and Veterans and Military Families. You can review Appendix I of the NOFA for a brief description of each Focus Area and the key goal of capacity building. Applicants who intend to join with partner organizations for their application must select partner organizations that focus on these Focus Areas.

Moving on to slide 12. This competition does require the use of the two capacity building performance measures that you see on this slide, G3-3.1 and G3-3.2, The Number of community volunteers recruited by CNCS – supported organizations or National service participants and the number of community volunteers managed by CNCS supported national service participants.

On slide 13 now. Applicants also have the option of using outcome G3-3.3: which is number of organizations implementing three or more effective volunteer management practices as a result of capacity building services provided by CNCS supported organizations or National Service participants.

On slide 14 now. Applicants should also develop performance measures in the CNCS focus areas to further describe their service activities for their proposed grant activities. It is expected that you're going to report against these performance measure targets for your project if your application is awarded.

You can find more information about the CNCS performance measures at the website you see on this slide which is [www.nationalservicerresources.gov/npm/home](http://www.nationalservicerresources.gov/npm/home)

And moving on to the next slide, which is on the award period. The funding amount that should be submitted is for a one year budget period. The project period for grants for this competition is two years. The amount awarded is for year one of the two year project period. Grants are eligible for continuation funding for year two as long as they demonstrate satisfactory performance and there are available congressional appropriations for the following year.

Moving on to the next slide. The total amount available for this competition is approximately \$750,000. CNCS will make awards between \$50,000 and \$300,000. The minimum an applicant can apply for is \$50,000. And the maximum annual amount an applicant can apply for is \$300,000.

Moving to the next slide. All applications must be submitted through eGrants, which is CNCS's online grants submission system. You'll find a link to eGrants on the competition website. We recommend (we highly recommend) that you begin the process of submitting your application in eGrants early. Create an eGrants account and begin your application at least three weeks prior to the deadline, which would be more than a week ago, so we hope you're starting by now. We also recommend starting your application as a word processing document and then copying and pasting it into eGrants no later than 10 days prior to the deadline, giving yourself plenty of time. The National Service Hotline is also available to answer any technical questions related to eGrants. National service hotline hours are Monday-Thursday, 9:00am-7:00pm Eastern time. The application page limits are 15 pages as they print from eGrants. This includes the executive summary, project narratives, and the cover page or facesheet. It DOES NOT include the budget or national performance measures. I do encourage you to check the printable version of your application in eGrants prior to submitting so you know that you are within those page limits. Reviewers will stop reading applications after page 15.

Moving on to the next slide. The application must include the required non-federal share. The required non-federal share is 70% of the total project budget. That match can be either cash and/or in-kind.

Applications must include a DUNS number as well as an Employer Identification Number. All applicant organizations must be registered with the Systems for Award Management, or SAM. We urge you to begin this registration process as soon as possible. It's described on pages 5 & 6 of the Notice for further details.

On slide 19 you'll see a breakout of the selection criteria categories and their weights. This is how all applications are assessed against the selection criteria questions for this Notice. Program Design is worth 60% and broken into the subcategories of goals and objectives, which is worth 35%; national performance measure outputs, which is worth 15%, and description of partner engagement process, which is worth 10%. Organizational Capability is worth 25% and is broken into the subcategories of ability to provide program oversight for 15% and ability to provide fiscal oversight for 10%.

Cost effectiveness and budget adequacy is worth 15% and broken into budget and program design for 10% and proposed source of match for 5%.

You can review these on pages 8-10 of the Notice where you can see a list of all selection criteria questions.

On slide 20 you see a basic overview of all of the selection process stages. There are several distinct stages here and you'll see them on pages 9-11 of the Notice of Funding. First, CNCS staff will review all applications to determine compliance. And then panels of CNCS staff reviewers will assess applications based on the selection criteria.

The results are reviewed for fairness and consistency. Some applications may be selected for a quality control assessment.

In the risk assessment evaluation, CNCS will evaluate the risks to the program posed by each applicant, including conducting due diligence to ensure an applicant's ability to manage federal funds.

During clarification, applicants may receive requests to provide additional clarifying information to resolve questions and issues.

Finally, the CEO selects the final portfolio based on the results of the review and selection process.

Following grant awards, each applicant will receive a summary of feedback pertaining to their specific application.

On slide 21 now. There are a number of technical assistance resources available to you and they are listed in the Notice. Any questions about this competition can be submitted by email to [mlkgrants@cns.gov](mailto:mlkgrants@cns.gov). The answers to questions submitted to that inbox are added to the FAQ document posted on the competition website which is [www.nationalservice.gov/mlknofa](http://www.nationalservice.gov/mlknofa).

On the final slide now, slide 22. A reminder, applications are due by 5:00 pm Eastern Time on June 2. We can go ahead and open the line now for questions. Before we take any, I do want to say that due to a scheduling conflict we do not have anyone from our budget office with us at this time, so unfortunately we will not be able to address any budget questions, but it is not your last chance to ask any budget questions. You can send those questions to [mlkgrants@cns.gov](mailto:mlkgrants@cns.gov) and we will address them through our FAQ document but we can answer any other questions at this time. So, operator, can you please open the line.

Operator:

To ask a question from the phone line, please press \* 1

To unmute your phone and record your name, again that's \* 1

One moment please for the first question. Stephanie, your line is open

Stephanie:

Hi you guys, I'm calling from the US Space and Rocket Center per my boss, Jennifer Crosier and her question is we understand that the minimum is \$50,000 and the maximum is \$300,000 that we can ask for determining what that amount is, will our grant be rejected if there's not an agreement to that cost or will we be able to reduce that amount that you give at your own discretion.

Patti:

Can you go into more detail? I'm not quite sure.

Stephanie:

Sure. Let's say I ask for \$250,000 and you all say, we like what you're doing, we want to approve your grant, but we're not going to give you that much, but we will give you this much.

Cynthia:

That might happen. But, as long as your request is within the range that's approved in the notice, it's not that you'll get rejected, it's just that perhaps if you're successful through the review process, that could be something that could be clarified later on, but in terms of meeting an eligibility requirement of getting your application reviewed, which is the first step, it's just making sure that your request is within that range.

Stephanie:

Great. Ok, that answers my question. Thank you.

Cynthia:

You're welcome.

Operator:

Maureen, your line is open.

Maureen:

Thank you. My question is simple. This will be the first time that I am applying for this grant and I'm wondering whether there are some samples of where one can get samples of previous projects that have been funded. You don't have to tell me who, I'd just like to know what types.

Patti:

Sure. If you go to the frequently asked questions document, which is on the competition website, the second question will go the transparency section of our website and you can search for previously awarded MLK grants and you can read previously awarded applications to see what their activities are.

Maureen:

Great. Thank you.

Operator:

Lee, your line is open.

Lee:

Hi. I just wanted to know if this grant was made last year.

Cynthia:

No. I believe the last competition was in 2012.

Lee:  
Alright, thanks.

Operator:  
Jessica, your line is open.

Jessica:  
Hello, this is Jessica calling from United Way in Miami. I read over the past applicants from 2012 and noticed that the ones that were awarded all identified partner organizations through a sub grant process and I'm wondering if this is a requirement or if partners can be identified in the application stage just through existing partnerships or relevant partnerships.

Patti:  
So, there's a section in the NOFA on page 4 that describes engaging partner organizations. I'll allow OGC to elaborate if they'd like.

Cynthia:  
I'll just say real quick, the 2012 competition may have been structured differently than this competition. I believe sub granting was part of the previous competition but that has changed for this year and Alicia can elaborate.

Alicia:  
So, previously we did do sub granting and now it's structured through partnering and on page 4 of the NOFA it discusses a little bit about engaging a partner organization but it's not through the traditional sub grant process that would have been identified in 2012. It could be alliances with groups you currently have or organizations you're not currently working with but it's not a sub grant itself.

John:  
I think, this is John Greenhaugh, the other Associate General Counsel in the room, I think the primary difference is in the timing of announcing the partner. In the sub grant world, and that's how they structured it three years ago, you can determine who the sub grants would go to after you were awarded the grant, now CNCS would like to know who your partners would be up front, so that discussion of funding mechanism can be discussed internally and with the applicant beforehand not passed through the applicant to the sub grantee. So, it's mainly a matter of timing of who you're going to work with.

Cynthia:  
Does that answer your question?

Jessica:  
I believe so. Yes. Mainly I just wanted to know if it was a requirement to do an open competition sub grant process and it sounds like you're saying no, not this round.

Alicia.

Right. Correct.

Jessica:

Ok. I have one more question. I was wondering what constitutes a region, if there's a specific definition.

Patti:

There's a question in the frequently asked questions document that breaks it out. There's two options basically. Multi-state, nationally focused which we define as projects in 10 or more states or Comprehensive regional which we define as projects in 10 or more locations involving multiple, meaning more than 1 state.

Jessica:

Right, but is there any specific, like you know southeast region definition? I mean is there any parameters in terms of how a region is defined? You know geographic or distance type of parameters?

Patti:

Nope.

Jessica:

Ok, thank you so much.

Patti:

Sure:

Operator:

Kargel, Your line is open.

Kargel:

Hi, our question's already been addressed, thank you.

Cynthia:

Awesome.

Operator:

Sandra, your line is open.

Sandra:

My Question just changed. We just want to clarify that sub grants can be a part of this. We had planned this as being sub awards. Is that not acceptable in this year's competition?

Alicia:

That's correct, not the traditional sub grant. What it is is engaging partner organizations and management of funding by the main organization or main applicant. The way you structure that it could be helping other organizations but it's not the traditional sub grant.

Cynthia:

No, there should not be any secondary competition where you get the money first and then you hold your own internal competition. That is not a requirement and not part of this year's competition.

Sandra:

Thank you.

Cynthia:

You're welcome.

Operator:

Annie, Your line is open.

Annie:

Thank you, my question has already been addressed.

Cynthia:

Great.

Operator:

Justin, your line is open.

Justin:

Hi, this is Justin with Iowa Campus Compact, my question is that in previous years awardees were required to attend a meeting, I think it was in Baltimore the last grant cycle round, just wondering if this will be true for this year as well.

Patti:

There is nothing currently set. That doesn't mean it won't happen, but there's nothing currently set.

Justin:

Ok, good to know. Thanks.

Operator:

Laura, your line is open.

Laura:

Thank you. This is Laura from the Campus Kitchens Project. If we are selected for this grant, we would be implementing the project together with our partners at local campus kitchens across the country. And I was wondering since our national staff would be working on facilitating the

program whether other portions of national staff time funded by other partners would be eligible as in kind match?

Patti:

That's a question we need our staff in our budget office to weigh in on so unfortunately we're going to have to wait and answer that in our FAQ document so we'll have an answer for you, it just might take us awhile and we'll post it publicly on our competition website.

Laura:

Ok, and if I can ask a quick follow up and maybe it's the same answer but whether the local partners can provide part of the match?

Patti:

Again, I have to wait. We have to have our budget office respond on that.

Laura:

Ok. Thanks.

Operator:

And again, as a reminder, it is \* 1 to ask a question from the phone lines, Hailey, your line is open.

Hailey:

Hello. Thank you. I'm calling regarding the performance measures. On the grant application form, it asks for to specifically state G3:3.1, 3.2 and 3.3 as optional should we include other performance measures that we are going to write in the grant on eGrants or should we keep that section in the narratives?

Patti:

So, the two required ones as you noted are the two capacity building outputs 3.1 and 3.2, but then you also should tell us the story of what your activities are by selecting some level of the other focus areas, so 3.1 and 3.2 will tell us how many volunteers you intend to recruit and manage and we won't know what those volunteers are actually doing unless you select some other measures, so there should be some other performance measures selected to actually say what those volunteers are actually going to be doing.

Hailey:

Great. Thank you.

Operator:

Irene, your line is open.

Irene:

Thank you so much. The center for leadership innovation. Two quick questions. Are stipends to local partner organizations considered a sub grantee relationship?

Patti:

I think that's a question we'll have to ask of our budget folks, our grants managers. So, we'll have to answer that through our frequently asked questions document, so we'll post that to our competition website.

Irene:

Thank you and then the last one. Are staff members of local partner organizations which may be non profits considered community volunteers?

Cynthia:

Say the question one more time, I'm sorry.

Irene:

Yes, are staff members of local partner organizations, which are non profits community volunteers because they would be paid?

Patti:

In terms of listing them in the capacity building performance measures?

Irene:

Yes.

Patti:

I wouldn't think so, because, as you noted, they would be paid members of the organization, they would be required to be there as a staff person, they're not a community volunteer, they're a staff person.

Irene:

Thank you.

Operator:

Erica, your line is open.

Erica:

Hi, yes I had a question related to performance measures. So, I understand the required national measures that we need, but then when I'm looking at economic opportunity for example, , the performance measure for that, I don't know, when I went to the link, that was on the slide show presentation, I don't know how to pull those up, like I don't know where they're specifically listed.

Patti:

Is the link in the power point slide not taking you to the correct place?

Erica:

It is. So, I'm actually in the CNCS performance measurement site, and if I click on Economic Opportunity, I'm guessing that you all want us in our narrative, supporting what the benchmarks

are in your strategic plan through these different priority areas, I don't know what, so at the bottom it says, economic opportunity performance measurements, but I'm not seeing, I'm not actually seeing measurements. I don't know where to get these.

Patti:

I see what you're asking. Yes. Ok. So it will probably be clearer when you get to the actual performance measure module and see what is actually there for you to select in terms of the performance measures for the other focus areas. What we'll do is we will post the performance measures that are the options to select within the module because you're right, unless you're actually in eGrants and can see what options are there, it's hard to visualize what the choices are. So, I will be sure that those are posted to the website very soon.

Erica:

And is that, because my concern is that ours may not fit, because if it's housing, and we're not doing housing, my concern is that it may not fit as one of the programs that could get funded. So is it mandatory that it matches specifically what the benchmarks are? I guess you're required in eGrants to select one of those, right?

Patti:

There are options for applicant determined measures as well.

Erica:

Ok. Good. Ok, great, thank you.

Patti:

Uh huh.

Operator:

And as a reminder it is \* 1 to ask a question. Joan, your line is open.

Joan:

Yes, thank you. I wanted to check and see if each program year if we're applying for two program years does each program year have to cover the same geographic territory or region in both years or can they be different?

Patti:

You know, your proposal should generally cover what you're going to do in the project period, which is a two year grant period, so we would think that would generally be one unchanged area within that two year timeframe.

Joan:

Ok.

Operator:

Jeff, your line is open.

Jeff:

Hi, I'm a little bit concerned just following up on that last question. So the project period should be two years and so the activities that are planned are two years and therefore the budget submitted should be also for two year period even though the funding will happen only for the first year? I'm a little bit confused about that.

Patti:

Your budget is for one year. There's two different things you're talking about here. Your project period is two years, your budget period is one year. You're submitting a one year budget proposal. You're proposing a two year project period. It can get a little tricky.

Jeff:

So then is the assumption then, what's the assumption regarding the budget for the second year?

Patti:

There will be a continuation NOFA that will come out and you will propose an application for continuation funding. Pending congressional appropriations and satisfactory performance you will propose another year of funding for that NOFA at that time.

Jeff:

Ok, and obviously for probably grant size and an overall amount for the program being at a level that's impossible to predict right now, right?

Cynthia:

You mean impossible to predict for one year or for two?

Jeff:

For two. For the second year.

Cynthia:

So your application right now is only going to be for the first year of operation so think in terms of what you're going to expect for this first year and then during the continuation process, that's when you'll address the second year of operation. So if you think of it as your project is going to last for three years think of it as how much is year one going to cost. And then when you come back for your continuation, that's when you apply for your second year of funding, and there's changes that you need to make, anything that's addressed, that's part of the continuation process. Does that help?

Jeff:

Right, so what confused me a little bit about that. I'm good with what we would propose in the first year and what the budget for that would be, since it's a two year program proposal, I would propose some dramatic, greater things to do based on the success of the first without ever saying how much that might cost, so I'm just trying to figure that out. Ok so, in the second year we would do all these additional things of course, not knowing what the budget would be. Is that what you're looking for?

Cynthia:

I feel like you're talking about your continuation application already.

Jeff:

Well, only because you're saying that it's a two year program that the proposal should be for two years. So you are defining, at least projecting what the continuation year should be in this first proposal that's for two years of activity.

Cynthia:

The activities are for two years, but we're only asking you to come up with a budget number for the first year.

Jeff:

Ok. I'm sorry. I'm still a little confused by that. I don't see how I can project a second year and all the things that can happen without concern for what it might cost.

Patti:

Sure, let me try and answer once again. If you were to be awarded a grant through this competition, it would cover a two year project period. Your proposal should describe the activities that would happen during that two year period, but the budget you would be submitting would be for one year of activities. Does that help?

Jeff:

Ok. So, let me try and say it back to you just so I really do understand. So let's say we propose a \$100,000 program over two years and

Patti:

Let me stop right there. It would be \$100,000 over one year. It would be a one year budget for \$100,000.

Jeff:

Do you not see how the question is begged here by the two year program period but one year budget? In other words, you know, maybe there's something I'm missing here. It doesn't seem...I can easily project out a two year program, and I can easily give you a budget for what it would cost for the first year, and I guess that's it...and I guess we'll see what happens in terms of the second year potentially being implemented with whatever happens with whatever funding becoming available in some modified way. Is that correct?

Patti:

Maybe, do you want to email your question in and we can try and address it through our FAQs?

Jeff:

Ok, thank you.

Patti:

Sure.

Operator:

Jessica, your line is open.

Jessica:

Hello, I was wondering about the wording. It says \$750,000 is available for new grants. Is there additional funding that is going to existing grantees for continuations and if so is that a noncompetitive or competitive application process?

Patti:

No. As we mentioned previously, this competition wasn't held last year so there are no continuations to be funded at this time.

Jessica:

That's \$750,000 total so if more than one organization gets funded at \$300,000 then there would only be 3 grantees?

Patti:

It depends on how we end up divvying the money out. It all depends on how much funding is requested by however many organizations are requesting various amounts.

Jessica:

Right. So it could be from 3 up to \$750,000 divided by 50? Right? That would be the range of the number of awards?

Patti:

It's all possible and it's all up for negotiation in the end and whatever our CEO makes as the final determination.

Cynthia:

As we kind of touched on a little bit, you could come in with an application at \$200,000 if you're successful through the process there could be a different process that that number changes. Yes, you could divide \$750,000 by the minimum and come up with a minimum and maximum awards, but it's not that cut and dry at least on our end of the process.

Jessica:

Right. Right, I understand, I'm just trying to get a sense of nationally what the competition looks like. Thank you.

Cynthia:

You're welcome.

Operator:

And as a reminder it is \* 1 to ask a question. Cheryl, your line is open.

Cheryl:

Yes, I was just wondering what the maximum percentage for salary coverage is for this program.

Patti:

I don't think that's something we can answer without our grants office here. So, we'll have to answer that through our FAQ document. Thank you.

Operator

I'm currently showing no questions in queue.

Patti

Alright well as a reminder our due date for applications is 5:00 Eastern time June 2. If you come up with any questions, you can always email those to [mlkgrants@cns.gov](mailto:mlkgrants@cns.gov)  
Can we do a final check for any last questions, operator.

Operator:

To ask a question from the phone lines, press \* 1. I'm currently showing no questions in queue.

Patti:

Alright well thanks very much for joining us. We'll post this recording on our website and we look forward to reading your applications. Thanks very much.

Operator:

That concludes today's conferences. Thanks very much for participating. You may disconnect at this time.