



# PACE

## Program of All-inclusive Care for the Elderly An Overview



[www.NPAonline.org](http://www.NPAonline.org)



NATIONAL PACE ASSOCIATION

Advancing Programs of All-inclusive Care for the Elderly

[www.NPAonline.org](http://www.NPAonline.org) | (703) 535-1565

# What is PACE?

Program of All Inclusive Care for the Elderly



**An integrated system of care for the frail elderly that is:**

- **Community-based**
- **Comprehensive**
- **Capitated**
- **Coordinated**



# The PACE Model Who Does It Serve?



- 55 years of age or older
- Living in a PACE service area
- Certified as needing nursing home care
- Able to live safely in the community with the services of the PACE program at the time of enrollment

# Milestones in the PACE Model History



**First Center**



**1973**

**Demo.  
Project**



**1978**

**Waivers/  
Full Risk**



**1983**

**Ongoing  
Waivers**



**1985**

# Milestones in the PACE Model History



**Legislation  
Authorizing  
PACE  
Demonstration**



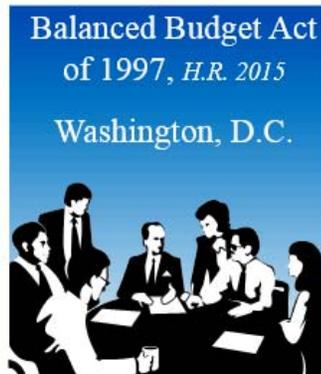
**1986**

**First  
Demonstration  
Sites  
Operational**



**1990**

**Congress  
Authorizes  
Permanent  
Provider  
Status**



**1997**

**Publication  
of Interim  
Final PACE  
Regulation**



**(Nov) 1999**

**First Program  
Achieves  
Permanent  
PACE  
Provider  
Status**



**(Nov) 2001**

# Milestones in the PACE Model History



**Publication of 2<sup>nd</sup> Interim  
Final PACE Regulation  
enhancing opportunities  
for program flexibility**



**(Oct) 2002**

**Final PACE Rule**



**November 2006**

**Reached First 100  
PACE Programs**



**March 2014**

# The PACE Model Philosophy



## **Honors what frail elders want**

- To stay in familiar surroundings
- To maintain autonomy
- To maintain a maximum level of physical, social, and cognitive function

# The PACE Model

## PACE Provides Transportation



The PACE Model

# PACE Provides PT & OT



N A T I O N A L P A C E A S S O C I A T I O N

# The PACE Model PACE is Small in Scale



Each PACE center and IDT can serve up to about 200 enrollees.

# The PACE Model Services Provided



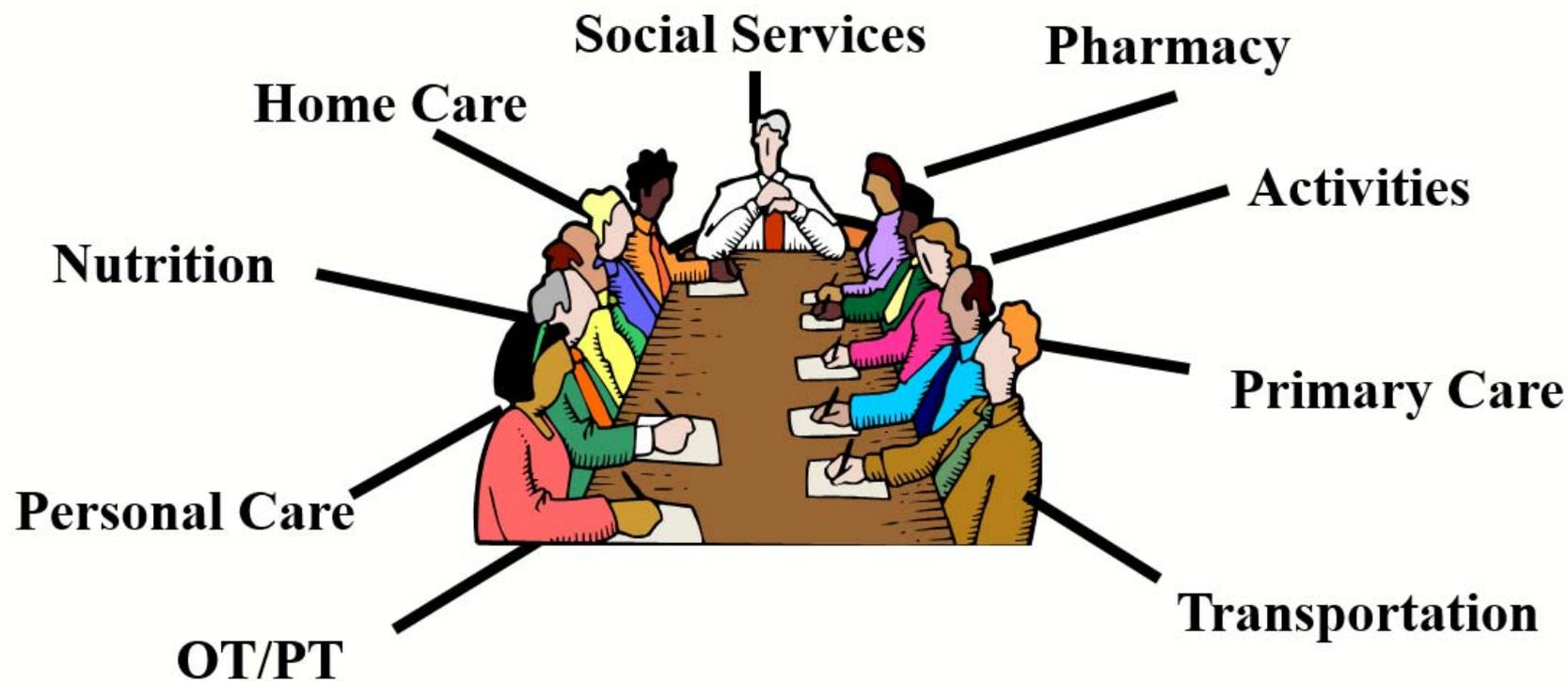
- nursing
- physical therapy,
- occupational therapy
- recreational therapy
- meals
- nutritional counseling
- social work
- medical care
- home health care
- personal care
- prescription drugs
- social services
- audiology
- dentistry
- optometry
- podiatry
- speech therapy
- respite care

**Hospital and nursing home  
care when necessary**

# Integrated Service Delivery and Team Managed Care



## Interdisciplinary Teams



# Integrated, Team Managed Care

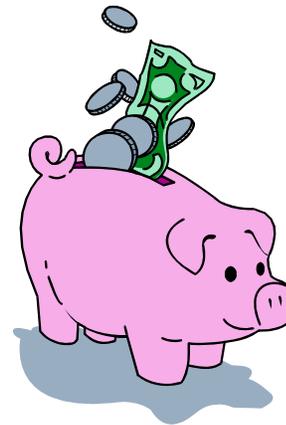


- An interdisciplinary team
- Team managed care vs. individual case manager
- Continuous process of assessment, treatment planning, service provision and monitoring
- Focus on primary, secondary, tertiary prevention

# Capitated, Pooled Financing



- Medicare capitation rate adjusted for the frailty of the PACE enrollees
- Integration of Medicare, Medicaid and private pay payments



# Source of Service Revenue



- PACE Programs receive approximately:
  - 60% of its revenue from Medicaid
  - 40% from Medicare
    - (A small percentage of program revenue comes from private sources or enrollees paying privately)*
    - 2015 Mean Medicare PMPM Rate: \$2279
    - 2015 Median Medicaid PMPM Rate: \$3,568
- PACE Programs are Medicare D providers

# Status of PACE Development

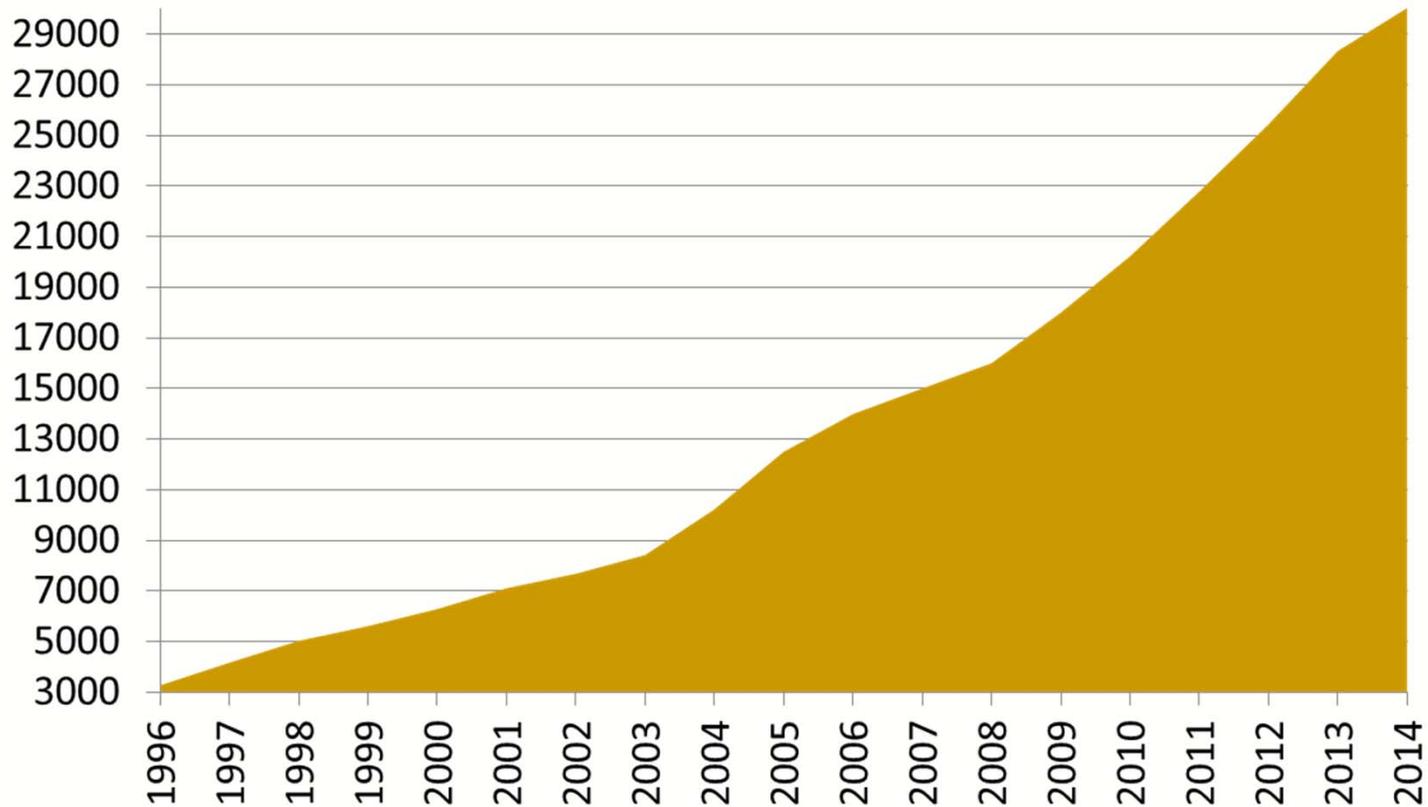
(as of August 2015)



- Over 216 PACE centers
- 115 PACE organizations
- Operating in 32 states
- Serving over 30,000 participants
- 12 new programs in the development “pipeline”
- CMS recently announced that for-profit sponsors can apply to develop PACE organizations

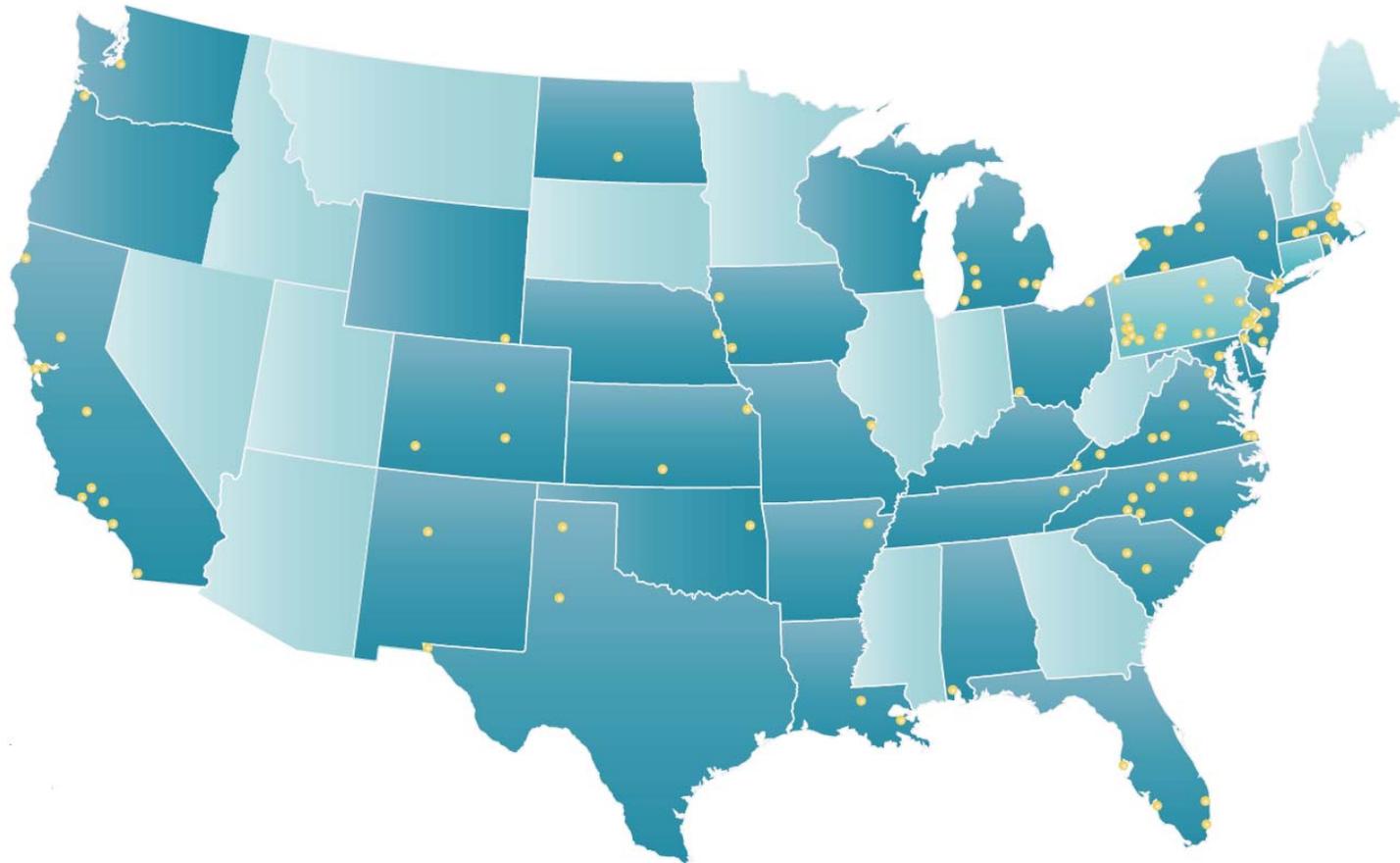
# National Census Growth

## 1996 – 2014



# PACE Programs around the Country

(Jan. 2015)



# PACE Core Competencies



- Provider based model
- Tightly controlled care management and utilization systems
- Serves largely a nursing home eligible population in the community when enrolled
- Good care outcomes, high enrollee satisfaction and low disenrollment rates
- Established existing program with a proven track record

# Challenges for New Providers



- Begin to think in terms of ***People vs. Sentinel Events.***
- Abandon the assumption that ***more is better.***
- Understand that ***not all*** aspects of care are clinically based, some require simple creativity.
- Embrace the importance of a consistent care delivery system over time.

# National PACE Association Resources

([www.NPAonline.org](http://www.NPAonline.org))



- Core Resources Set for PACE (CRSP) (copyright NPA)
  - Core operational program components (i.e. policies, procedures and model materials)
  - Model PACE provider applications
- Financial Planning Tools (copyright NPA)
  - Case studies of successful sites
  - Baseline Scenario
  - Financial Proforma and Users Guide
  - Business Planning Checklist
- Exploring PACE Membership Category
- Resources for States

# Questions?

