PACE
Program of All-inclusive Care for the Elderly
An Overview

www.NPAonline.org
What is PACE?
Program of All Inclusive Care for the Elderly

An integrated system of care for the frail elderly that is:

• Community-based
• Comprehensive
• Capitated
• Coordinated
The PACE Model
Who Does It Serve?

- 55 years of age or older
- Living in a PACE service area
- Certified as needing nursing home care
- Able to live safely in the community with the services of the PACE program at the time of enrollment
Milestones in the PACE Model History

- **First Center**: 1973
- **Demo. Project**: 1978
- **Waivers/Full Risk**: 1983
- **Ongoing Waivers**: 1985
Milestones in the PACE Model History

- Legislation Authorizing PACE Demonstration: 1986
- First Demonstration Sites Operational: 1990
- Congress Authorizes Permanent Provider Status: 1997
- Publication of Interim Final PACE Regulation: (Nov) 1999
- First Program Achieves Permanent PACE Provider Status: (Nov) 2001
Milestones in the PACE Model History

- Publication of 2nd Interim Final PACE Regulation enhancing opportunities for program flexibility
  - (Oct) 2002

- Final PACE Rule
  - November 2006

- Reached First 100 PACE Programs
  - March 2014
The PACE Model
Philosophy

Honors what frail elders want

• To stay in familiar surroundings
• To maintain autonomy
• To maintain a maximum level of physical, social, and cognitive function
The PACE Model

PACE Provides Transportation
The PACE Model
PACE Provides PT & OT
The PACE Model

PACE is Small in Scale

Each PACE center and IDT can serve up to about 200 enrollees.
The PACE Model
Services Provided

- nursing
- physical therapy,
- occupational therapy
- recreational therapy
- meals
- nutritional counseling
- social work
- medical care
- home health care
- personal care
- prescription drugs
- social services
- audiology
- dentistry
- optometry
- podiatry
- speech therapy
- respite care

Hospital and nursing home care when necessary
Integrated Service Delivery and Team Managed Care

Interdisciplinary Teams

- Social Services
- Pharmacy
- Activities
- Primary Care
- Transportation

- Home Care
- Nutrition
- Personal Care
- OT/PT
Integrated, Team Managed Care

- An interdisciplinary team
- Team managed care vs. individual case manager
- Continuous process of assessment, treatment planning, service provision and monitoring
- Focus on primary, secondary, tertiary prevention
Capitated, Pooled Financing

- Medicare capitation rate adjusted for the frailty of the PACE enrollees
- Integration of Medicare, Medicaid and private pay payments
• PACE Programs receive approximately:
  • 60% of its revenue from Medicaid
  • 40% from Medicare
    (A small percentage of program revenue comes from private sources or enrollees paying privately)
  • 2015 Mean Medicare PMPM Rate: $2279
  • 2015 Median Medicaid PMPM Rate: $3,568
• PACE Programs are Medicare D providers
Status of PACE Development (as of August 2015)

• Over 216 PACE centers
• 115 PACE organizations
• Operating in 32 states
• Serving over 30,000 participants
• 12 new programs in the development “pipeline”
• CMS recently announced that for-profit sponsors can apply to develop PACE organizations
National Census Growth
1996 – 2014
PACE Programs around the Country
(Jan. 2015)
• Provider based model
• Tightly controlled care management and utilization systems
• Serves largely a nursing home eligible population in the community when enrolled
• Good care outcomes, high enrollee satisfaction and low disenrollment rates
• Established existing program with a proven track record
Challenges for New Providers

• Begin to think in terms of *People* vs. *Sentinel Events*.

• Abandon the assumption that *more* is *better*.

• Understand that *not all* aspects of care are clinically based, some require simple creativity.

• Embrace the importance of a consistent care delivery system over time.
National PACE Association Resources
(www.NPAonline.org)

- Core Resources Set for PACE (CRSP) (copyright NPA)
  - Core operational program components (i.e. policies, procedures and model materials)
  - Model PACE provider applications
- Financial Planning Tools (copyright NPA)
  - Case studies of successful sites
  - Baseline Scenario
  - Financial Proforma and Users Guide
  - Business Planning Checklist
- Exploring PACE Membership Category
- Resources for States
Questions?